




Training & Development Portfolio

A curated record of Learning & Development engagements delivered across reputed organisations — as a corporate trainer and freelance L&D professional.



2000 – 2006

Mahindra & Mahindra Ltd

Communication Skills

2 Days · Batch 25–30 · Experiential Learning, Role Plays, Theatre Techniques

Working in Teams

2 Days · Batch 25–30 · Management Games, Audio-Visuals, Assessment Tools

Internal Customer Orientation

2 Days · Batch 50 · Cross-functional for Dealers, Sub-Dealers & Sales Staff

Outbound Training

1–2 Days · R&D Teams (Horizon 1, 2, 3 & Services) · Business Review + Team Building

Performance & Leadership Programmes



Co-Faculty, Management Development Programme

Six-day internally designed programme by Dr. Sangram Tambe (Head HR, Farm Equipment Sector). Co-facilitated 2 full days on Team Building.

POP1 — Performance Goals Setting

2 Days · R&D & Plant Staff · Role Plays, Simulations, Case Studies, Group Work

POP2 — Performance Review & Feedback

2 Days · R&D & Plant Staff · Highly Interactive Methodology

2006 – 2007

Wanbury Pharmaceuticals Ltd, Vashi



Sales Force Effectiveness

2 Days · Residential · All Zones (East, West, Central, North & South) · Business Simulations, Theatre Techniques, Management Games



LEAD Workshop

2 Days · Lonavala · 30 Managers, Specialty Division (Zonal Manager Level) · Self Exploration, Experiential Learning, Indoor & Outdoor Games



Reach Out Sessions

Half Day · Head Office · Cross-functional Effectiveness · Experiential Learning & Group Work

2007 – 2008

Tata Johnson Controls Automotive Ltd, Pune



HR for Non-HR

People Management Skills for
Technical Managers from Design
Centre & Manufacturing Plant, Pune.

Programme Details

2 Days · Batch Size 30 · Venue: TACO
Training Centre, Pune



2009 – 2015

Nagarjuna Fertilizers & Chemicals Ltd, Hyderabad

Sales Force Effectiveness

2 Days · Residential · All Zones ·
Batch 30–40 · Experiential
Learning, Simulations, Theatre
Techniques

Managerial & Leadership Effectiveness

2 Days · Batch 25–30 ·
Corporate Office, Urea Plant,
Microirrigation, Projects &
Innovation Centre

POP1 & POP2

2 Days Each · All Locations · Performance Goals Setting & Review
Workshops

Communication, Leadership & Business Development

→ Communication & Presentation Skills

2 Days · Batch 25–30 · All Locations

→ Leading Teams Effectively

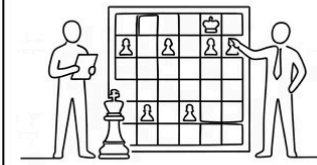
2 Days · Batch 25–30 · All Locations

→ Business Leadership Development Lab

2 Days · Batch 20–25 · Area, Zonal, Logistics, Finance, HR, IT & Head Office Leaders · Zone-wise External Venues



Experiential Learning



Management Games



Audio-Visuals



Business Case Studies & Simulations



Role Plays



Theatre Techniques


covering indoor and outdoor interventions



2015 – 2018

Hero MotoCorp Ltd



Building Effective Relationship Skills

2 Days · Neemrana Plant, Global Parts Centre & Halol Plant ·
25–30 participants from Staff to GM/Department Head level



POP1 & POP2

1 Full Day Each · Performance Orientation Programmes



Outbound Training Programmes

1 Day Duration · Neemrana Plant · Team Building Interventions

2009 · FREELANCE

Reliance Energy Power Plant, Near Mumbai

A **Change Management Programme** for **120 workmen** transitioning to staff cadre after completing a Diploma in Engineering (customised via Sardar Patel College of Engineering, Pune).

- ❑ This highly interactive, single-handedly delivered workshop for all 120 participants remains the most admired delivery — a moment of personal pride.





At a Glance: Training Footprint

6+

Organisations

Mahindra, Wanbury, Tata Johnson, Nagarjuna, Hero MotoCorp, Reliance Energy

20+

Programmes

Across Communication, Leadership, Performance, Team Building & Sales Effectiveness

18+

Years of Experience

From 2000 to 2018, spanning corporate and freelance L&D roles

120

Max Batch Size

Single-handed delivery at Reliance Energy — most admired session